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Executive Committee
BARNEY RUITER, Chairman
DAVID ABELE, Vice-Chairman
JOHN WADDINGHAM, Member
Director
WILLIAM L. ROWLAND

January 31, 2012

Landfill of North Iowa Board Members

Re: LNI Director's ERS Waste to Energy Facility recommendation

Dear Board Member,

The purpose of this special meeting is to review, discuss, and vote on a 10 to 20 year agreement with Energy Recovery Specialists, L.L.C. At no time in recent history has the LNI Board been asked to make a decision of this magnitude and potential economic risk. As a member of LNI it is critical that your community weighs in on the vote. If you will be unable to attend, please insure that an appointed representative from your community is in attendance. At the January 12th, 2012 board meeting, Clear Lake representative Tony Nelson requested a recommendation from me regarding this issue.

Many people have worked diligently to prepare the agreement that you are being asked to make a decision on. Their primary objective was to present a workable agreement with ERS while at the same time protecting the interests of the Landfill of North Iowa. Regardless of the outcome, these same people will support and follow through with the decision that is made by the LNI Board of Directors.

For 40 years this board's perseverance and dedication has laid the foundation for the premier facility that LNI has become. By being fiscally responsible and entrusting staff to operate in a manner that will ensure the best interests for the facility, LNI has managed to keep costs to its customers low and provide the security of many decades of service. No one knows exactly what lies ahead for the future of Solid Waste Management, no one.

LNI supports alternatives to landfilling that are environmentally responsible and economically viable. The Foth report indicates that the economic viability of the proposed ERS plant is questionable. LNI cannot afford to gamble with its assets or limit its options for a 10 to 20 year period; just to be an experiment for someone else's quest. It is my recommendation that LNI reserve the right to solicit opportunities best for *its* operation when the technology and economics of waste-to-energy projects are proven and become competitive. Entering into this agreement and allowing waste to be deposited at a facility other than LNI would be detrimental to LNI's viability and undermines the purpose of the organization.

Sincerely,

A handwritten signature in black ink, appearing to read "William L. Rowland".

William L. Rowland
Director